Strategic partnership to mitigate energy challenges for commerce and industry

HE National Development Plan (NDP) envisages that by 2030 South Africa will have an adequate supply of electricity and liquid fuels to ensure that economic activity and welfare are not disrupted, and that at least 95% of the population will have access to grid or off-grid electricity.

have access to grid or oil-grid electricity.

While short and medium-term plans to enhance electricity gen-eration and manage the electricity demand are being investigated, urgent interventions on an individual and business level will be key to dealing with the country's current electricity challenges.

current electricity challenges.
To complement the NDP's objectives to promote and develop energy efficiency practices in different energy sectors, including industries, a Memorandum of Understanding has been signed between Ithala Development Finance Corporation (Ithala) and the National Business Initiative (NBI).

The partnership involves a programme that aims to improve

energy efficiency in small, medium and large commercial and industrial companies based at Ithala Properties

and large commercial and industrial companies based at Ithala Properties. The programme, which comes under the UK-SA bilateral relationship, contributes to the South African government's strategy for reducing energy demand.

The NBI is a voluntary memberbased organisation that is implementing a Private Sector Energy Efficiency (PSEE) Project to improve energy efficiency in business organisations within the commercial and industrial sectors in South Africa through the provision of various services that will assist companies to identify and implement energy saving measures. The programme is funded by the UK Government and supported by the SA Department of Energy, with technical support provided by the Carbon Trust, based on its experience of similar programmes in the UK.

"As a start, Ithala is collaborating on the PSEE project to implement the programme at the Isithebe and Ezakheni Industrial Estates, followed by a roll-out to the light industrial and retail properties within Ithala's portfic-

by a roll-out to the light industrial and retail properties within Ithala's portfo-

Valerie Green, Head of Energy. National
Business Initiative
and Themba
Mathe, Ithala Communications,
Marketing and HR
Executive, sign the
MOU at Ithaia's Isithebe Industrial Estate

From left

lio," said Themba Mathe, Ithala Group Marketing

Executive.
"Government's Energy Saving
Strategy talks to reducing the necessity for additional power generation
capacity. One of the largest energy
consuming sectors is industry and we believe that this partnership will play a significant role in helping the national

energy agenda."

The PSEE programme offers direct onsite support through consultants which will include energy assessments and audits, identification of energy efficiency opportunities and follow-up support. The PSEE's services are fully funded by the PSEE's vices are fully funded by the PSEE

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An unusual deal

BRACE Able is an automotive assembly company which has been servicing the South African automotive industry for the last twenty RACE Able is an automotive

automotive industry for the last twenty years by providing professional automotive assembly, metal pressing and engineering design services.

Recently, Brace Able decided to expand their business and began their search for an appropriate property. After an intensive search for the ideal property, the automotive assemblers found what they thought would be the perfect space for their business going forward.

Situated in Westmead, the property provided Brace Able with the

Situated in Westmead, the property provided Brace Able with the space they needed to expand their operations while still remaining close to Durban. There was, however, a problem. The property owner was determined to lease the property and refused outright to sell.

Deal Core stepped in and began negotiations with the owner of the



property, eventually convincing him to sell. The sale was an unorthodox one and a tricky deal to navigate, but in the end it was settled that the property would be divided into sections. Deal Core devised this unique and creative sale in order for both parties to walk away from the deal satisfied.

By expanding their company, Brace

Able has created between 40 and 60 new jobs for the community. This is where Deal Core differs from other property brokers. They offer a complete solution for both the buyer and the seller and ensure that negotiations end favourably so that both parties are satisfied with the transaction.

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makes a difference

The power of choice



NDIZA Charters is a charter broking firm

NDIZA Charters is a charter broking firm that opened its door in April this year. According to Melody de Robillard of Indiza, the company offers a bespoke solution for "getting around" the world. This applies to both cargo and people – all over the world. With years of experience in the industry, Melody has an intimate knowledge of the airlines available worldwide and offers you the best solution of getting anything, anywhere in the world where there is a port of entry and an airstrio.

entry and an airstrip.

The company also allows you the option of flight following and can manage the ground handling maze for customers.

With the growing demand from local companies moving into Africa, the fact that there

is a professional team operating out of the province, offers quicker and easier options for making these projects happen.

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